### DISTRIBUTOR

# Pebruary 1990

## NEWS FLASH...NEWS FLASH...NEWS FLASH

# Subsystem Drive Warranty Extended!

We're extending the factory warranty --- from six months to four full years! --- on the 330-megabyte and 601-megabyte disk drives used in Zetaco Disk Subsystems shipped after March 1, 1990.

### New Disk Drive Warranty:

If a disk drive failure occurs due to defective parts and/or workmanship, the drive may be returned to Zetaco to be repaired, per the following schedule:

- 1. **No charge** for time & materials repair on failed drives returned to Zetaco within 6 months of date of shipment.
- 2. A nominal **handling fee of \$199** will be charged on drives returned for warranty repair during the <u>7th through 48th month</u> after shipment. (Note that time & materials repair costs are still not charged at this time.)
- 3. Drives returned <u>after the 48th month</u> will be repaired per Zetaco's then current **Repair/Exchange Policy**.

Shipping charges for returning the failed drive to Zetaco are the responsibility of the Customer. Zetaco will pay for shipment back to the Customer, if the Customer allows Zetaco to select the method of shipment.

We are glad to be able to extend this benefit to you, and hope that it will give you a selling edge. For further information, please call your Zetaco Sales Representative at 612/941-9480. Good Luck and Good Selling!