DISTRIBUTOR

D.A.T.



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Upgrade SKM-1244 Tape to Disk/Tape Combo!

If your customers who have our SKM-1244 8mm Tape Subsystem would like to add high performance disk, they can now do it economically and easily with Zetaco's newest upgrade program! This program is offered only through our Authorized Stocking Distributors, and only to customers who already have an SKM-1244 Tape Subsystem.

All you do is order the **DD-990-1** Upgrade Kit from Zetaco's Customer Support Team, and we'll ship you a complete kit that fits into your customer's current SKM chassis and terminators. The old controller (SCZ-4) and the SKM internal cabling must then be returned to Zetaco.

DD-990-1 Upgrade Deliverables:

- * 5.25" Disk Drive/s
- * Internal Cabling
- * Installation

- * Mounting Hardware
- * Connector Panel
- Instructions

DD-990-1 Upgrade Pricing:

- A. 330-MB Disk and (1) SCZ-5 Disk/Tape Controller \$5,795. B. 601-MB Disk and (1) SCZ-5 Disk/Tape Controller \$6,615.
- C. 1037-MB Disk and (1) SCZ-5 Disk/Tape Controller \$9,135.

An additional \$2,997 will also be invoiced, then credited back when the SCZ-4 Tape Controller & SKM internal cabling are returned to Zetaco.

How to Order:

It's easy! Just call Zetaco's Customer Support Team (1-800-537-5292) and ask for the DD-990-1 Upgrades: SCZ-5/330 Kit, SCZ-5/601 Kit, SCZ-5/1037 Kit