

ZETA
September 1990
Document No. DD-990-2

## For AOS/VS-II Users: <br> Trade In BMX Disk Controllers For ARZ-1 Disk Controllers

Zetaco's BMX-1, BMX-3, and BMX-3AP Disk Controllers do not operate under Data General's AOS/VS-II operating system.....but our ARZ-1 Disk Controller does. For customers who are migrating, or plan to migrate sometime in the future, to AOS/VS-II, Zetaco offers an upgrade path: trade in your old BMX series Disk Controller for a new ARZ-1 Disk Controller at a reduced price.

There are many advantages for your customers with this program! (1) They'll receive a new controller, complete with 2 -year warranty, for a minimal investment. (2) They'll be able to use their same disk drives with the new operating system. (3) They'll get full Argus-emulating technology, which delivers high performance. (4) They can easily upgrade to newer, higher capacity disk drives because the ARZ-1 supports many drives.

## DD-990-2 Upgrade Deliverables:

* ARZ-1 Controller (new, with full 2-year warranty)
* Paddleboards, Software Support Tape, Technical Manual


## Pre-requisites for DD-990-2 Upgrade:

* Disk drives that are connected to BMX Disk Controllers and now would be supported on ARZ-1 Disk Controllers must be listed in Zetaco's ARZ-1 Integration Guide, which is attached FYI.
* Upgrades are available only to the original purchasers of Zetaco Controllers.
* Internal and external cabling used with the BMX Controllers must be retained for use with the ARZ-1 Controllers.
* BMX Controllers must be returned to Zetaco.


## DD-990-2 Pricing:

A. BMX-3 or BMX-3AP upgrade $\rightarrow$ to ARZ-1 . . . . . . . . . . $\$ 2,200$
B. BMX-1 upgrade $\rightarrow$ to ARZ-1 . . . . . . . . . . . . . . . . . $\$ 2,700$

An additional $\$ 2,197$ will also be invoiced, then credited back to your account when the BMX Disk Controller is returned to Zetaco.

## How to Order:

Call Zetaco's Customer Support Team (1-800-537-5292) and ask for the DD-990-2 Upgrades: BMX-3 to ARZ-1, or BMX-1 to ARZ-1.

