DISTRIBUTOR

D. D. A. T.



September 1990 Document No. DD-990-2

For AOS/VS-II Users:

Trade In BMX Disk Controllers For ARZ-1 Disk Controllers

Zetaco's BMX-1, BMX-3, and BMX-3AP Disk Controllers do not operate under Data General's AOS/VS-II operating system....but our ARZ-1 Disk Controller does. For customers who are migrating, or plan to migrate sometime in the future, to AOS/VS-II, Zetaco offers an upgrade path: trade in your old BMX series Disk Controller for a new ARZ-1 Disk Controller at a reduced price.

There are many advantages for your customers with this program! (1) They'll receive a <u>new</u> controller, complete with 2-year warranty, for a minimal investment. (2) They'll be able to use their same disk drives with the new operating system. (3) They'll get full Argus-emulating technology, which delivers high performance. (4) They can easily upgrade to newer, higher capacity disk drives because the ARZ-1 supports many drives.

DD-990-2 Upgrade Deliverables:

- * ARZ-1 Controller (new, with full 2-year warranty)
- * Paddleboards, Software Support Tape, Technical Manual

Pre-requisites for DD-990-2 Upgrade:

- * Disk drives that are connected to BMX Disk Controllers and now would be supported on ARZ-1 Disk Controllers <u>must</u> be listed in Zetaco's ARZ-1 Integration Guide, which is attached FYI.
- * Upgrades are available only to the original purchasers of Zetaco Controllers.
- * Internal and external cabling used with the BMX Controllers must be retained for use with the ARZ-1 Controllers.
- * BMX Controllers must be returned to Zetaco.

over.....

DD-990-2 Pricing:

\boldsymbol{A} .	BMX-3 or BMX-3AP upgrade \rightarrow to ARZ-1	\$2,200
\boldsymbol{B} .		\$2,700

An additional \$2,197 will also be invoiced, then credited back to your account when the BMX Disk Controller is returned to Zetaco.

How to Order:

Call Zetaco's Customer Support Team (1-800-537-5292) and ask for the DD-990-2 Upgrades: BMX-3 to ARZ-1, or BMX-1 to ARZ-1.